

## **FLETCHER BUILDING LIMITED**

## **New Divisional Structure**

## **Appendix One**

Division	<b>Business Groupings</b>	Key Businesses
Building Products	Cement & Aggregates	<ul> <li>Golden Bay Cement (NZ)</li> <li>Winstone Aggregates (NZ)</li> <li>Higgins Quarries (NZ)</li> <li>Rocla Quarries (Australia)*</li> </ul>
	Concrete Pipes & Products	<ul><li>Firth Concrete (NZ)</li><li>Rocla Pipelines (Australia)</li><li>Humes Pipes (NZ)</li></ul>
	Building Materials	<ul> <li>Winstone Wallboards (NZ)</li> <li>Tasman Insulation (NZ)</li> <li>Fletcher Insulation (Australia)</li> </ul>
	Plastic Pipes	Iplex (NZ)     Iplex (Australia)
	Joint Ventures & Other	<ul> <li>Sims Pacific Metals (NZ)</li> <li>Fletcher Aluminium</li> <li>Long Steel Manufacturing (NZ)*</li> <li>Crane Copper Tube (Australia)*</li> </ul>
International Businesses	Formica	<ul><li>Formica Asia</li><li>Formica Europe</li><li>Formica North America</li></ul>
	Laminex	<ul><li>Laminex (Australia)</li><li>Laminex (NZ)</li></ul>
	Roof Tiles Group	<ul><li>Gerard Roofing Systems (NZ/Asia/Europe)</li><li>DECRA Roofing Systems (USA)</li></ul>
Distribution	New Zealand Building Supplies	PlaceMakers     Mico Plumbing
	New Zealand Steel Distribution	<ul> <li>Fletcher Easysteel</li> <li>Fletcher Reinforcing</li> <li>Pacific Coil Coaters</li> <li>Dimond Roofing</li> </ul>
	Australia Building Supplies	<ul><li>Tradelink (Aus)</li><li>Hudson Building Supplies*</li></ul>
	Australia Steel Distribution	Stramit (Australia)     Tasman Sinkware (Australia)
Residential & Land Development	NZ Residential Development	Fletcher Living (NZ)
Construction	Construction New Zealand	<ul> <li>Fletcher Construction (NZ)</li> <li>Fletcher EQR (NZ)</li> <li>Higgins Contracting (NZ)</li> </ul>
	Construction South Pacific	<ul><li>Fletcher Construction South Pacific</li><li>Higgins Contracting (Fiji)</li></ul>

<sup>\*</sup> Indicates businesses sold or discontinued whose results are included in the periods until cessesion of their operations within the Fletcher Group