

FLETCHER BUILDING QUARTERLY VOLUME DATA

Business Unit	Metric	Rolling 12mth average quarterly volumes ¹	Change (%)	Change (%)
Light Building Products		Q1 FY26	Q1 FY26 vs Q4 FY25	Q1 FY26 vs Q1 FY25
Winstone Wallboards	Domestic board volumes	93.9	-0.5%	-3.8%
Laminex NZ	Domestic sales volumes	96.3	-0.6%	-3.9%
Comfortech	Glasswool sales	83.2	0.8%	3.8%
Iplex NZ	Plastic pipe volumes	89.9	4.5%	14.1%
Laminex AU	Domestic sales volumes	77.7	1.0%	-7.5%
Fletcher Insulation	Glasswool sales	97.8	0.1%	-5.6%
Iplex AU	Plastic pipe and other sales volumes	57.7	1.5%	1.5%
Heavy Building Materials		Q1 FY26	Q1 FY26 vs Q4 FY25	Q1 FY26 vs Q1 FY25
Winstone Aggregates	Aggregates sales volumes	69.4	-4.1%	-6.3%
Golden Bay	Domestic cement volumes	99.9	-0.1%	0.8%
Firth	Ready mix volumes	94.9	0.1%	-0.2%
Firth	Masonry volumes	61.9	0.1%	-6.4%
Humes	Concrete pipe volumes	55.4	2.0%	-3.7%
Reinforcing	Reinforcing volumes	94.4	2.6%	6.1%
Easysteel	Easysteel - volumes	79.3	1.4%	1.2%
Dimond	Dimond - volumes	95.8	3.0%	1.5%
ColorCote	ColorCote - local volumes	76.6	1.3%	-11.7%
Stramit	Sales volumes	70.5	-1.4%	-7.7%
Distribution		Q1 FY26	Q1 FY26 vs Q4 FY25	Q1 FY26 vs Q1 FY25
PlaceMakers	Frame & Truss sales	86.3	0.3%	2.8%
Residential		Q1 FY26	Q1 FY26 vs Q4 FY25	Q1 FY26 vs Q1 FY25
Residential ²	Residential + Apartment units taken to profit	88	-0.3%	-16.1%

1. Index value, Q4 FY19 = 100

2. Raw data – not indexed, % changes reflect rolling 12 month volume

Metric definitions

Winstone Wallboards: Domestic board volumes (000 m2)

Laminex NZ, Laminex AU: Domestic sales volumes (000 m2)

Comfortech, Fletcher Insulation: Glasswool sales (tonnes)

Iplex NZ: Plastic pipe volumes (tonnes)

Iplex AU: Plastic pipe and other sales volumes (000 tonnes)

Winstone Aggregates: Aggregates sales volumes (000 tonnes)

Golden Bay: Domestic cement volumes (000 tonnes)

Firth: Ready mix volumes (000 m3)

Firth: Masonry volumes (000 m2)

Humes: Concrete pipe volumes (000 tonnes)

Reinforcing: Reinforcing volumes (tonnes) - note restated to exclude wire

Easysteel: Easysteel volumes (tonnes) - note restated to exclude wire

Dimond: Dimond volumes (tonnes)

ColorCote: Colorcote local volumes (tonnes)

Stramit: Sales volumes (tonnes)

PlaceMakers: Frame & Truss sales (m3)

Residential: Residential + Apartment units taken to profit