

# Half Year Review

Report for the six month period  
ended 31 December 2006



## Half Year Review

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# Half year review

Directors are pleased to present the unaudited results for the six months ended 31 December 2006. Net earnings after tax and minority interests were \$193 million. This is 2 percent ahead of the previous corresponding period. Operating earnings, that is earnings before interest and tax, were \$340 million, up from the \$335 million earned in the same period last year.

There were two significant unanticipated incidents in the period. The first was the destruction of the medium density fibreboard plant in Taupo by fire, and the second was the failure of the transformer at Pacific Steel, which resulted in six weeks of lost billet production. The financial reporting of these two events has resulted in the trading result not being materially impacted, as it is the company's expectation that once negotiations with the insurers are concluded, gross insurance proceeds will at least exceed any plant write-offs, increased operating costs, and the insurance deductible.

Sales increased 8 percent to \$3.0 billion, largely from price inflation rather than volume. Demand in New Zealand continued to be mixed, with residential building activity continuing to decline and non residential building and infrastructure

work, relatively buoyant. In Australia, demand was generally a little more subdued than in the previous period, with building activity in NSW particularly soft, and the previously strong Queensland and Western Australian markets slowing.

The improved operating earnings in Laminates & Panels, Distribution and Steel were creditable results given the more difficult market conditions. Steel, in particular, improved earnings in both roll-forming and long steel products. Infrastructure's operating earnings declined slightly notwithstanding activity levels remained strong while Building Products' results were down as anticipated given the higher residential component of its businesses.

Earnings per share were 41.1 cents, a 0.5 percent improvement on the previous corresponding period and a 2 percent improvement on the immediate prior six month period. The interim dividend of 22 cents per share is an increase of 3 cents on the 2006 interim dividend, and an increase of 1 cent on the 2006 final dividend, and is payable on 12 April 2007. Further details are provided under Financial Review and in the Dividend Information section in this report.

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## Building Products

Building Products reported operating earnings of \$72 million, 7 percent lower than the previous corresponding period of \$77 million. Residential markets in New Zealand and Australia were generally weaker, and the plasterboard, aluminium and insulation businesses exposed to residential construction in New Zealand all recorded reduced earnings. While the decline in plasterboard earnings was due to softer sales commensurate with reduced housing starts, aluminium also incurred significantly increased unrecovered costs in purchasing raw materials with the world price for aluminium at record highs.

The metal roof tile businesses enjoyed strong earnings growth primarily from export markets although the strengthening New Zealand dollar is beginning to adversely impact earnings. Tasman Sinkware and Tasman Access Floors both improved slightly on prior period earnings.

Sluggish demand in Australia, particularly the New South Wales and Victorian markets, combined with issues with the integration of our Australian insulation businesses, had the effect of reducing Australian insulation earnings by 17 percent on the previous comparable period. The company is confident that the integration issues are being addressed following management changes.

Acquisition of the Forman Group, effective from 1 December 2006, will provide additional access to the New Zealand commercial ceiling, wall systems and insulation markets for the second half. Forman's, with annual revenues of around \$70 million and approximately 270 employees, represents an opportunity for Building Products to extend its range of interior building products and obtain a greater exposure to the commercial insulation market.

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## Distribution

Operating earnings were \$39 million, up 8 percent on the previous corresponding period. Sales were up 5 percent in the same period.

The New Zealand building materials market is undergoing a period of significant change due to the growth of the competitor network and a series of acquisitions resulting in a consolidation of ownership. Despite the increased competitive pressure, PlaceMakers' trading margins remained consistent with those reported last year.

During the period, a number of property projects were completed with new stores opened in Richmond, Wanaka and Takanini. The improved retail element of these new developments has enabled growth in cash sales notwithstanding increased competition for these customers.

Trade sales, which is PlaceMakers' key market segment, remained solid.

The network of stores has been bolstered by the acquisition of two businesses in locations where we have been under-represented; Maddren Timber, a three site operation in Auckland's west and a business in Mangawhai. New store developments are also planned for Whitianga, Thames and Palmerston North in this calendar year.

Work has commenced on a new computer system which will support Distribution's strategic growth as well as deliver operational efficiencies. Implementation will be staged over a three year period.

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## Infrastructure

Operating earnings in Infrastructure were 2 percent below the previous corresponding period. While overall activity levels remained strong, a lower level of completed house sales, some poor contract outcomes in the precast concrete operation and lower earnings in Peru and Fiji, resulted in the decline.

Operating earnings from the New Zealand concrete operations were similar to the previous corresponding period with the exception of the precast operations. Volumes in all leading product lines in New Zealand remained strong other than cement. The cement plant upgrade was completed in October and peak production rates have exceeded expectations but commissioning has taken longer than anticipated resulting in temporarily higher production costs and lost production. Both the aggregates and pipe operations experienced continued strong market conditions and further margin improvement. Readymix concrete volumes remained strong but pricing pressure was experienced in some key markets.

In Australia, market conditions varied for the Rocla operations with relatively poor activity levels in NSW offset by strong performances in Queensland and Western Australia. Both the pipe and quarry products operations recorded higher earnings than the previous corresponding period.

Revenues in the construction operations were up 16 percent on the previous corresponding period and operating earnings were higher. The availability of major infrastructure projects seems likely to continue for some time, but these large projects, with long gestation periods, do create uneven recognition of earnings. The current construction backlog is \$690 million. The residential construction operations had reduced earnings as a result of lower sales settlements in the period. However, it is anticipated the full year result will be at satisfactory levels.

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## Laminates & Panels

Operating earnings increased by 5 percent on the previous comparable period. Sales in Australia were up by 2 percent on the prior comparable period with Western Australia and Queensland up 10 percent and 6 percent respectively. Trading conditions tightened in Victoria and New South Wales, which were both down 2 percent, while South Australia was down 4 percent. Despite relatively flat demand in Australia, margins were slightly ahead of the same time last year. The 10 percent increase in domestic sales in New Zealand is attributable to the acquisition in April 2006 of the Dunedin based O'Brien business.

The division's exports of medium density fibreboard (MDF) to China, Korea, Japan and South East Asia benefited from strong demand and increased prices during the period. However, in September 2006, there was a major fire at the division's MDF plant at Taupo in New Zealand, and as a result, the plant has been inoperable since that date. As approximately 70 percent of the plant's output was exported, the division has had to withdraw from some of its markets, with the remaining markets being serviced from the Gympie and Welshpool MDF plants in Australia. Investigation and negotiation is underway

with the company's insurers with an outcome expected before June 2007. Unfortunately, some 35 staff have been made redundant with a similar number likely to be affected in the next period.

Production volumes were ahead of last year at the Welshpool and Gympie MDF plants, and in the particleboard plants in Dardanup, Western Australia and Kumeu in New Zealand. Input costs of resins and wood residues increased during the period but were offset by improvements in operational efficiencies. These included the successful commissioning of a new \$16 million drier at the Dardanup particleboard plant in Western Australia and significant restructuring of the high pressure laminate manufacturing facilities at Papakura in New Zealand and Cheltenham in Australia.

The recently acquired O'Brien Laminate benchtop business, based in Dunedin, performed in line with expectations during the period. The combined contribution from the Western Australian joint ventures, being the sawmill, Wespine Industries Pty Ltd, and the resin plant, Dynea Australia Pty Ltd, were in line with the corresponding period last year.

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## Steel

The newly created Steel division reported operating earnings of \$46 million, up 21 percent on the previous corresponding period of \$38 million, reflecting a 9 percent increase in sales.

The roll-forming and coatings businesses increased earnings by 13 percent. Stramit benefited from a number of price increases during the period and Pacific Coilcoaters experienced strong demand in both its domestic and export markets.

Long steel products increased earnings by 44 percent compared to the same period last year. This was primarily due to more favourable market conditions compared to the previous year, in which falling world-wide steel prices put local selling prices under pressure, and increased input costs on scrap and vanadium. Steel prices have remained reasonably constant during this period. The wire and reinforcing businesses operated in a very competitive market, resulting in pressure on margins.

In October, Pacific Steel experienced a six week plant closure when the electric arc furnace transformer failed. The plant has been fully operational since late November with a temporary transformer, with the new replacement transformer having been installed this month.

The steel merchandising business also reported an increase in earnings of 20 percent over the previous period, due to favourable trading conditions.

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## Strategy

Whilst the company operates in markets that are cyclical, it has followed a strategy of improving the reliability of its earnings; maintaining and improving its internal capabilities; and being able to take up any external acquisition opportunities where these meet its acquisition criteria. This strategy has enabled the company to record consistent increases in operating earnings, earnings per share and annual dividends despite changes in market conditions.

In the period, initiatives aimed at increasing the reliability of earnings have included increasing the product portfolio, particularly in wall and ceilings products through the acquisition of Formans, and increasing the exposure to benchtop manufacturing through developing opportunities from the O'Brien acquisition made earlier in 2006. The geographic spread of the PlaceMakers network has also increased by acquisitions such as the Maddren group.

Improving internal capabilities has principally focused on securing capacity increases. The Golden Bay Cement upgrade was completed in September 2006, as was the Dardanup stage three upgrade of the particleboard plant. New transformer and furnace upgrades are underway at Pacific Steel, and in Western Australia a new distribution centre for the Laminex Group is underway. A new furnace upgrade of Fletcher Insulation's plant at Dandenong will improve efficiency and capacity. Forecast capital expenditure for the year is \$345 million.

In addition to pursuing organic growth opportunities the company continues to evaluate external acquisition prospects. Where these arise in the Australasian markets the company will continue to add to its product portfolio as it has done with O'Briens, Maddrens and Formans. It will also continue to evaluate opportunities outside the Australasian markets in products and technologies that are well understood.



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## Outlook

At the annual shareholders' meeting in November, directors advised that the 2007 year would be another satisfactory result and that they were comfortable with the consensus of analysts forecasts of net earnings to be around \$388 million, subject to the successful resolution of insurance matters with the Taupo plant and Pacific Steel transformer. Since that time, trading and the resolution of insurance proceedings have been in line with those expectations such that no change to the earnings guidance is required.

**Roderick Deane** Chairman

**Jonathan Ling** Managing Director

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## Earnings statement

for the six months ended 31 December 2006 (unaudited)

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
Sales	2,980	5,520	2,764
Cost of goods sold	(2,234)	(4,099)	(2,063)
Gross margin	746	1,421	701
Selling and marketing expenses	(218)	(403)	(192)
Administration expenses	(205)	(372)	(187)
Share of profits of associates	15	29	13
Other gains/(losses)	3	1	
Amortisation of intangibles	(1)	(1)	
<b>Operating earnings (EBIT)</b>	<b>340</b>	<b>675</b>	<b>335</b>
Funding costs	(45)	(88)	(45)
Earnings before taxation	295	587	290
Taxation expense	(92)	(189)	(90)
<b>Earnings after taxation</b>	<b>203</b>	<b>398</b>	<b>200</b>
Earnings attributable to minority interests	(10)	(19)	(10)
<b>Net earnings attributable to the shareholders</b>	<b>193</b>	<b>379</b>	<b>190</b>
Net earnings per share (cents)			
Basic	41.4	81.3	40.9
Diluted	40.4	78.6	38.9

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## Statement of movements in equity

for the six months ended 31 December 2006 (unaudited)

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
<b>Total equity</b>			
At the beginning of the period	<b>1,800</b>	1,430	1,430
Movement in the cashflow hedge reserve	<b>10</b>		(6)
Movement in currency translation reserve	<b>(107)</b>	116	(4)
Income and expenses recognised directly in equity	<b>(97)</b>	116	(10)
Net earnings – parent interest	<b>193</b>	379	190
Net earnings – minority interest	<b>10</b>	19	10
Net earnings	<b>203</b>	398	200
<b>Total recognised income and expenses for the period</b>	<b>106</b>	514	190
Movement in minority equity	<b>(11)</b>	(18)	(12)
Movement in reported capital	<b>20</b>	44	18
Dividends	<b>(99)</b>	(167)	(79)
Less movement in shares held under the treasury stock method	<b>(3)</b>	(3)	(3)
<b>Total equity</b>	<b>1,813</b>	1,800	1,544

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## Balance sheet

for the six months ended 31 December 2006 (unaudited)

	Dec 2006 NZ\$M	June 2006 NZ\$M	Dec 2005 NZ\$M
<b>Assets</b>			
Current assets:			
Cash and liquid deposits	57	49	49
Current tax asset		34	
Debtors	922	913	789
Stocks	746	703	656
<b>Total current assets</b>	<b>1,725</b>	<b>1,699</b>	<b>1,494</b>
Non-current assets:			
Fixed assets	1,534	1,569	1,417
Goodwill	388	347	297
Intangibles	236	250	223
Investments in associates	120	113	108
Investments – other	15	16	18
Deferred taxation asset	66	105	113
<b>Total non-current assets</b>	<b>2,359</b>	<b>2,400</b>	<b>2,176</b>
<b>Total assets</b>	<b>4,084</b>	<b>4,099</b>	<b>3,670</b>

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**Balance sheet continued**

for the six months ended 31 December 2006 (unaudited)

	Dec 2006 NZ\$M	June 2006 NZ\$M	Dec 2005 NZ\$M
<b>Liabilities</b>			
Current liabilities:			
Short-term loans	18	21	4
Provisions	57	59	48
Creditors and accruals	799	876	720
Current tax liability	41		26
Contracts	109	103	78
Capital notes		88	121
Term debt	57	60	58
<b>Total current liabilities</b>	<b>1,081</b>	<b>1,207</b>	<b>1,055</b>
Non-current liabilities:			
Provisions	7	12	10
Creditors and accruals	62	63	57
Deferred taxation liability	69	76	68
Capital notes	350	311	263
Term debt	702	630	673
<b>Total non-current liabilities</b>	<b>1,190</b>	<b>1,092</b>	<b>1,071</b>
<b>Total liabilities</b>	<b>2,271</b>	<b>2,299</b>	<b>2,126</b>
<b>Equity</b>			
Reported capital	987	970	944
Revenue reserves	773	679	581
Other reserves	10	107	(22)
<b>Shareholders' funds</b>	<b>1,770</b>	<b>1,756</b>	<b>1,503</b>
Minority equity	43	44	41
<b>Total equity</b>	<b>1,813</b>	<b>1,800</b>	<b>1,544</b>
<b>Total liabilities and equity</b>	<b>4,084</b>	<b>4,099</b>	<b>3,670</b>

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## Statement of cashflows

for the six months ended 31 December 2006 (unaudited)

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
<b>Cashflow from operating activities:</b>			
Total received	3,012	5,529	2,787
Total applied	(2,785)	(4,969)	(2,536)
<b>Net cash from operating activities</b>	<b>227</b>	<b>560</b>	<b>251</b>
<b>Cashflow from investing activities:</b>			
Sale of fixed assets and investments	7	6	6
Purchase of fixed assets and investments	(115)	(238)	(108)
Purchase of subsidiaries	(83)	(28)	
Cash in subsidiaries acquired	3		
<b>Net cash from investing activities</b>	<b>(188)</b>	<b>(260)</b>	<b>(102)</b>
<b>Cashflow from financing activities:</b>			
Net debt drawdowns/(settlements)	118	(201)	(106)
Issue/(repurchase) of capital notes	(50)	50	34
Distribution to minority shareholders	(16)	(26)	(16)
Dividends	(80)	(128)	(64)
<b>Net cash from financing activities</b>	<b>(28)</b>	<b>(305)</b>	<b>(152)</b>
Net movement in cash held	11	(5)	(3)
Add opening cash and liquid deposits	49	52	52
Effect of exchange rate changes on net cash	(3)	2	
<b>Closing cash and liquid deposits</b>	<b>57</b>	<b>49</b>	<b>49</b>

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## Reconciliation of net earnings to net cash from operating activities

for the six months ended 31 December 2006 (unaudited)

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
Cash was received from:			
Net earnings	193	379	190
Earnings attributable to minority interests	10	19	10
	<b>203</b>	<b>398</b>	<b>200</b>
<b>Adjustment for items not involving cash:</b>			
Depreciation, amortisation and provisions	47	161	71
Taxation	74	79	60
Non cash adjustments	121	240	131
Cashflow from operations	324	638	331
Less (gain)/loss on disposal of affiliates and fixed assets		2	
Cashflow from operations before net working capital movements	324	640	331
Net working capital movements	(97)	(80)	(80)
<b>Net cash from operating activities</b>	<b>227</b>	<b>560</b>	<b>251</b>

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## Breakdown of financial performance

(unaudited)

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
<b>Results for the period's performance</b>			
Sales	2,980	5,520	2,764
Operating earnings (EBIT)	340	675	335
Cashflow from operations	227	560	251
Net earnings	193	379	190
<b>Sales</b>			
Building Products	344	629	326
Steel	602	1,082	550
Distribution	518	956	493
Infrastructure	962	1,823	889
Laminates & Panels	553	1,027	505
Other	1	3	1
<b>Total</b>	<b>2,980</b>	<b>5,520</b>	<b>2,764</b>
<b>Operating earnings</b>			
Building Products	72	142	77
Steel	46	93	38
Distribution	39	75	36
Infrastructure	122	255	125
Laminates & Panels	65	116	62
Other	(4)	(6)	(3)
<b>Total</b>	<b>340</b>	<b>675</b>	<b>335</b>
<b>Total assets</b>			
Building Products	698	646	605
Steel	675	670	594
Distribution	281	243	255
Infrastructure	1,247	1,243	1,087
Laminates & Panels	1,052	1,108	951
Other	131	189	178
<b>Total</b>	<b>4,084</b>	<b>4,099</b>	<b>3,670</b>



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## Financial review

### Balance Sheet

The company benefited from excellent operating cashflow and with gearing (net debt to net debt plus equity) at 37.1 percent, it remains in a sound financial position. It is comfortably within all its relevant debt covenants and interest cover (EBITDA to total interest paid) at 9.3 times, was the same as at 30 June 2006.

After the acquisition of the Maddren and Forman businesses, net debt increased by \$9 million to \$1,070 million at 31 December 2006.

### Cashflow

Cashflow from operations was \$227 million. This included an increase of \$97 million in working capital, reflecting increases in input costs and higher inventory levels to support the plant close-downs over the December/January period.

Capital expenditure at \$195 million was some \$117 million over the depreciation charge due to investments in Maddrens, and Formans and other growth projects.

### Dividend

The dividend is fully tax credited for New Zealand purposes, with a combination of dividend withholding payment credits (DWP) and imputation credits. Non New Zealand shareholders benefit from the refund available of DWP credits, and from the New Zealand supplementary dividends attached to the imputation credits. These supplementary dividends have the effect of removing the cost of New Zealand non-resident withholding tax on the portion of dividends carrying imputation credits. A dividend summary follows illustrating the effect of the New Zealand tax credits on the dividend paid and the supplementary dividend paid to non New Zealand shareholders.

Fletcher Building will continue to pay the refund of the DWP tax credit to non resident shareholders at the same time as the dividend is paid, and then recover this from the Inland Revenue Department. New Zealand resident shareholders holding shares on behalf of, or as agents for, non-residents, will need to advise the share registry, if they have not already done so, to ensure that the DWP tax credit refund is made.

This dividend is unfranked for Australian tax purposes. Although the company has franking credits available, the level at which it is currently able to frank dividends is insufficient to provide any material benefit to Australian shareholders having regard to the supplementary dividend paid and the rules for calculating the franking tax offset in Australia. To maximise the value of available franking credits the company intends to accumulate them and attach these to dividends only when the franking percentage is at, or near to, 100 percent rather than spreading them over every dividend. It is anticipated that the final dividend for the 2007 year will be fully franked under this policy.

The dividend reinvestment plan will be operative for this dividend payment. Documentation for participation is available from the share registry and must be received by the registry before the record date. The price used to determine entitlements under the dividend reinvestment plan is the weighted average share price of the company's shares sold on the New Zealand Exchange in the five business days following the record date of 23 March 2007. The new shares will be issued on the dividend payment date of 12 April 2007.

The shares will be quoted on an ex dividend basis from 19 March 2007 on the ASX and 26 March 2007 on the NZX.

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## Financial highlights

(unaudited)

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
Return on average funds employed (%)	24.5	26.1	26.5
Return on average equity (%)	21.8	24.6	26.0
Earnings per share (cents)	41.1	81.3	40.9
Dividends per share (cents)	22.0	40.0	19.0
Gearing (%)	37.1	37.1	40.9
Interest cover (times)	9.3	9.3	9.0

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## Notes to the financial statements

### 1 Basis of presentation

The financial statements presented are those of Fletcher Building Limited and its subsidiaries (the "group"). Fletcher Building Limited is a company domiciled in New Zealand, is registered under the Companies Act 1993, and is an issuer in terms of the Securities Act 1978 and the Financial Reporting Act 1993. The financial statements have been prepared in accordance with NZ IAS 34 Interim Financial Reporting.

### 2 Changes in accounting policies

The International Accounting Standards Board has issued a number of other standards, amendments and interpretations which are not yet effective. The group has not yet applied these in preparing these interim financial statements although the application of these standards, amendments and interpretations would require further disclosures, but is not expected to have a material impact on the group's results.

There have been no other changes in accounting policy in the six months ended 31 December 2006, however certain comparatives have been restated to conform with the current period's presentation.

### 3 Contingencies and commitments

Provision has been made in the ordinary course of business for all known and probable future claims but not for such claims as cannot presently be reliably measured. There have been no material movements in capital expenditure, lease commitments, contingent liabilities or contingent assets to that disclosed in the 2006 annual report, except as disclosed in note 4 of these accounts.

### 4 Insurance receivable

There were two significant unanticipated incidents in the period. The first was the destruction of the medium density fibreboard plant in Taupo by fire, and the second was the failure of the transformer at Pacific Steel, which resulted in six weeks of lost billet production.

The financial reporting of these two events has resulted in the trading result not being materially impacted, as the company has written off the damaged plant, recognised the increased operating costs and allowed for the insurance deductible. However, the company has recognised an equivalent insurance receivable in respect of these amounts.

It is the company's expectation that once negotiations with the insurers are concluded, gross insurance proceeds will at least exceed any plant write-offs, increased operating costs, and the insurance deductible.

### 5 Acquisitions

The Maddren building centres were acquired on 15 November 2006 and the Forman insulation business was acquired on 1 December 2006. The total cash paid was \$80 million, net of \$3 million cash on hand. Formal fair value exercises are being undertaken for these acquisitions. The fair values will be updated more accurately in the financial statements for the year ended 30 June 2007, following the receipt of independent valuations. The estimated fair values of the assets and liabilities described below may therefore change upon completion of the fair value exercises.

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## Notes to the financial statements continued

The following are the estimated values recognised in the interim financial statements:

	Six Months Dec 2006 NZ\$M	Year Ended June 2006 NZ\$M	Six Months Dec 2005 NZ\$M
Fixed assets	3	16	
Goodwill on acquisition	63	13	
Intangibles	6		
Tax assets	(2)		
Current assets	20	5	
Cash in subsidiary	3		
Less contingent consideration	(7)	(2)	
Current liabilities	(6)	(4)	
Cash paid to date for subsidiaries acquired	80	28	

Goodwill on acquisition represents the value in the companies attributable to their expected profitability. During the year ended 30 June 2006, O'Brien Laminates was acquired for \$23 million and other subsidiaries were acquired for \$5 million.

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## Dividend information

2007 Interim Dividend <sup>1</sup>

NZ cents per share	NZ Residents	Australian Residents	Other Non-Residents
Dividend declared	22.0000	22.0000	22.0000
NZ tax credits <sup>2</sup>	10.8358		
NZ tax credit refund		3.2507	3.2507
NZ supplementary dividend		2.7176	2.7176
Australian franking tax credits <sup>3</sup>		0.0000	
<b>Gross dividend for NZ tax purposes</b>	<b>32.8358</b>	<b>27.9684</b>	<b>27.9684</b>
NZ tax (33%)	(10.8358)		
NZ non-resident withholding tax (15%) <sup>4</sup>		(4.1953)	(4.1953)
<b>Net cash received after NZ tax</b>	<b>22.0000</b>	<b>23.7731</b>	<b>23.7731</b>
Australian tax (15%) <sup>5</sup>		(4.1953)	
Reduced by credit for NZ non-resident withholding tax		4.1953	
<b>Net cash dividend to shareholders</b>	<b>22.0000</b>	<b>23.7731</b>	<b>23.7731</b>

### NOTES:

- <sup>1</sup> This summary is of a general nature and the tax rates used and the calculations are intended for guidance only. As individual circumstances will vary, shareholders are advised to seek independent tax advice.
- <sup>2</sup> These tax credits are not received in cash but are relevant in determining the gross dividend received for NZ tax purposes. They are comprised of:

dividend withholding payment credits	3.2507
imputation credits	7.5851
- <sup>3</sup> There are no Australian franking credits attached to this dividend. Refer to the dividend commentary in this announcement for the company's franking tax crediting policy.
- <sup>4</sup> NZ non-resident withholding tax is imposed at the rate of 15% on the gross dividend for NZ tax purposes.
- <sup>5</sup> This summary uses the 15% income tax rate applicable in Australia to complying superannuation funds, approved deposit funds and pooled superannuation trusts. Different tax rates will apply to other Australian shareholders, including individuals, depending on their circumstances.

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## Shareholder information

### Registered offices

#### New Zealand

##### Fletcher Building Limited

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##### Fletcher Building Australia

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### Shareholder enquiries

Shareholders with enquiries about share transactions or changes of address should contact the share registrar in the country in which their shares are registered. For other investor enquiries they should contact Fletcher Building Limited, Private Bag 92 114, Auckland 1142, New Zealand.  
Email: [moreinfo@fb.co.nz](mailto:moreinfo@fb.co.nz)  
Website: [www.fletcherbuilding.com](http://www.fletcherbuilding.com)

### Registries

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